

# Curtis R. Taylor

---

## Contact

Department of Economics  
Duke University  
213 Soc Sci, Maill Stop 90097  
Durham, NC 27708

Phone: 919.660.1827  
Fax: 919.684.8947  
Email: [curtis.taylor@duke.edu](mailto:curtis.taylor@duke.edu)  
Web: [www.duke.edu/~crtaylor](http://www.duke.edu/~crtaylor)

## Employment

- 2000–present Professor, Duke University, Department of Economics.
- 2011–present Director of Graduate Studies, Duke University, Department of Economics.
- 2003–2007 Instructor, Duke University: American Economic Association Summer Program.
- 2003–2006 Director of Graduate Studies, Duke University, Department of Economics.
- 1996–2000 Associate Professor, Texas A&M University, Department of Economics.
- 1991–1996 Assistant Professor, Texas A&M University, Department of Economics.

## Education

- 1992 Ph.D. Yale University, Department of Economics.
- 1986 B.A. University of Washington, Department of Economics, Magna Cum Laude and Phi Beta Kappa.

## Publications

- 2014 “Consumer Privacy in Oligopolistic Markets: Winners, Losers, and Welfare,” (with Liad Wagman,), *International Journal of Industrial Organization*, Spring 2014, 34, 80–84.
- 2013 “Stairway to Heaven or Highway to Hell: Liquidity, Sweat Equity, and the Uncertain Path to Ownership,” (with R. Vijay Krishna and Giuseppe Lopomo), *RAND Journal of Economics*, Spring 2013, 44, 104–27.
- 2012 “Information Acquisition in Competitive Markets: An Application to the US Mortgage Market,” (with Jeremy Burke and Liad Wagman), *American Economic Journal: Microeconomics*, November 2012, 4, 65–106.
- 2012 “Hide and Seek: Costly Consumer Privacy in a Market with Repeat Purchases” (with Vincent Conitzer and Liad Wagman), *Marketing Science*, January 2012, 31, 277–292.
- 2011 “Subjective Performance and the Value of Blind Evaluation” (with Huseyin Yildirim), *Review of Economic Studies*, April 2011, 78, 762–94.
- 2010 “A Unified Analysis of Rational Voting with Private Values and Cost Uncertainty” (with Huseyin Yildirim), *Games and Economic Behavior*, November 2010, 70, 457–71.

- 2010 “Public Information and Electoral Bias” (with Huseyin Yildirim), *Games and Economic Behavior*, January 2010, 68, 353–75.
- 2008 “What’s in a Poll: The Incentives for Truthful Reporting in Pre-Election Surveys” (with Jeremy Burke), *Public Choice*, September 2008, 137, 221–244.
- 2008 “Price Experimentation when Consumers Are Strategic” (with Oksana Loginova), *Review of Economic Design*, 12, 165–87, September 2008.
- 2005 “Property Rights Protection of Biotechnology Innovations” (with Gokhan Ozertan, Diana M. Burton and H. Alan Love), *Journal of Economics and Management Strategy*, 14, 779–812, December 2005.
- 2004 “Consumer Privacy and the Market for Customer Information”, *RAND Journal of Economics*, Winter 2004, 35, 631–51.
- 2003 “Supplier Surfing: Competition and Consumer Behavior in Subscription Markets”, *RAND Journal of Economics*, Summer 2003, 34, 223–46.
- 2002 “Who Initiates Recalls and Who Cares? Evidence from the Automobile Industry” (with Nicholas G. Rupp), *Journal of Industrial Economics*, June 2002, 50, 123–49.
- 2001 “Local Discouragement and Global Collapse: A Theory of Coordination Avalanches” (with Thomas D. Jeitschko), *American Economic Review*, March 2001, 91, 208–24.
- 2000 “The Old-Boy Network and the Young-Gun Effect”, *International Economic Review*, November 2000, 41, 871–92.
- 1999 “Time-on-the-Market as a Sign of Quality”, *Review of Economic Studies*, July 1999, 66, 555–78.
- 1997 “Competition or Compensation: Supplier Incentives under the American and Japanese Subcontracting Systems” (with Steven N. Wiggins), *American Economic Review*, September 1997, 87, 598–618.
- 1995 “Digging for Golden Carrots: An Analysis of Research Tournaments”, *American Economic Review*, September 1995, 85, 872–890.
- 1995 “The Long Side of the Market and the Short End of the Stick: Bargaining Power in Buyers’, Sellers’, and Balanced Markets”, *Quarterly Journal of Economics*, August 1995, 110, 837–855.
- 1995 “The Economics of Breakdowns, Checkups, and Cures”, *Journal of Political Economy*, February 1995, 103, 53–74.
- 1993 “Delivery Contingent Contracts for Research”, *Journal of Law, Economics, and Organization*, April 1993, 9, 188–203.

## Working Papers

- 2014 “The Economics of Privacy,” (with Alessandro Acquisti and Liad Wagman,), *Journal of Economic Literature*, under review.
- 2014 “Selloffs, Bailouts, and Feedback: Can Asset Markets Inform Policy?” (with Raphael Boleslavsky and David L. Kelly), under review.
- 2014 “Dynamic Procurement and Relational Capital,” (with Osman Cokas and R. Vijay Krishna) under review.
- 2014 “Bonuses, Breakthroughs, and Deadlines: Contracting on a Multi-Stage Project with and \*without\* Observable Progress,” (with Brett Green).

---

## Grants

- 2011–2014 National Science Foundation, “Collaborative Research: Monotone Methods in Dynamic Screening Contracts” (SES-1132187)
- 2008 NET Institute , “Privacy and Price Discrimination in Electronic Commerce”
- 2004–2008 National Science Foundation, “Privacy and Information Acquisition in Competitive Markets” (SES-0417737)
- 2003–2004 United States Department of Agriculture, National Research Initiative, “Optimal Contracts with Risk Averse Agents for Intellectual Property Protection of Agricultural and Forest Biotechnology Innovations,” (With Diana Burton and H. Alan Love)
- 2002–2004 National Science Foundation, “Consumer Profiles, Consumer Privacy, and the Information Marketplace” (SES-0136817)
- 2000–2001 United States Department of Agriculture, National Research Initiative, “Intellectual Property Rights Protection of Biotechnology Innovations: Contracts, Terminator Genes, and New Knowledge Creation” (with H. Alan Love and Diana Burton)
- 1998–2001 National Science Foundation, “Markets with Imperfect Information Transmission,” (SBR-9810858)
- 1998 The Bush Program in Public Policy at Texas A&M University, “Price-Discrimination in Markets with Repeat Purchases”
- 1996–1998 State of Texas Advanced Research Program, “The Structure of Modern Firms and Contracts: The Use of Japanese-Style Business Relations in American Industry” (with Steven N. Wiggins)
- 1996–1998 National Science Foundation, “Option Value and Bargaining Power,” (SBR-9422830)

---

## Honors and Awards

- 2011 Distinguished Alumnus Award, Department of Economics, University of Washington
- 1998-2000 Mary Julia and George R. Jordan Jr. Professor of Economics and Public Policy, The Private Enterprise Research Center, Texas A&M University
- 1996-1998 Research Fellow, The Alfred P. Sloan Foundation
- 1995-1996 National Fellow, The Hoover Institution, Stanford University
- 1994-1998 Research Fellow, The Private Enterprise Research Center, Texas A&M University

---

## Professional Service

### Editorial Appointments

- 2005– present Associate Editor, *RAND Journal of Economics*
- 2003–2010 Associate Editor, *Journal of Industrial Economics*
- 2004–2012 Associate Editor, *B.E. Journals of Theoretical Economics*
- 2001–2012 Associate Editor, *B.E. Journals of Economic Analysis and Policy*
- 1995–2001 Associate Editor, *American Economic Review*

## Refereeing

*American Economic Review, Econometrica, Economica, Economic Inquiry, European Economic Review, Games and Economic Behavior, International Journal of Industrial Organization, Journal of Development Economics, Journal of Economic Literature, Journal of Economics and Management Strategy, Journal of Political Economy, National Science Foundation, Quarterly Journal of Economics, Rand Journal of Economics, Review of Economic Studies.*

## Conferences

Co-Organizer, DukeColumbiaNorthWestern IO Conference: 2004, 2006, 2010, 2013.  
Program Committee: North American Summer Meetings of the Econometric Society, June 2007

## Professional Affiliations

American Economic Association, Econometric Society, European Association for Research in Industrial Economics.

---

## University/Departmental Service

Field Coordinator (Micro Theory): 2000–present.  
Departmental Executive Committee: 2000–2006 and 2009–present  
Placement Director for Ph.D. Students: 2009–2010.  
Microeconomic Qualifying Exam Committee (Chair): 1997–2009.  
Micro Theory Seminar Coordinator: 1997–2008.  
Director of Graduate Studies: 2003–2006 and 2011–present.  
Faculty Recruiting Committee: 1995, 1998, 2002, 2003, 2004.

---

## Presentations

### Conferences

- 2013 European Association of Research in Industrial Economics (EARIE) Annual Conference, Plenary session on Privacy.
- 2008 Industrial Organization Conference Hosted by the University of Science and Technology, Hong Kong
- 2005 5th Annual Conference on Computers, Freedom & Privacy (plenary session on the Economics of Privacy), Seattle
- 2004 The Economics of Electronic Communication Markets, Toulouse  
The Annual Meetings of the American Economic Association, San Diego
- 2003 The Stanford Institute for Theoretical Economics Summer Workshop, Stanford  
The North American Summer Meetings of the Econometric Society (invited session), Evanston  
The North American Winter Meetings of the Econometric Society, Washington D.C.
- 2000 The North American Winter Meetings of the Econometric Society, Boston
- 1999 The North American Winter Meetings of the Econometric Society, New York
- 1998 The Meetings of the European Association for Research in Industrial Economics, Copenhagen
- 1997 The Stanford Institute for Theoretical Economics Summer Workshop, Stanford  
The Meetings of the Western Economic Association, Seattle
- 1996 The Northwestern University Summer Workshop on Microeconomics, Evanston  
The Stanford-Cal Conference on Industrial Organization, Berkeley  
The North American Winter Meetings of the Econometric Society, San Francisco

- 1994 The Stanford Institute for Theoretical Economics Summer Workshop, Stanford  
The North American Winter Meetings of the Econometric Society, Boston
- 1993 The Northwestern University Summer Workshop on Microeconomics, Evanston  
The North American Winter Meetings of the Econometric Society, Anaheim

### Seminars

- 2014 University of California (Berkeley), University of Miami.
- 2013 University of Copenhagen.
- 2011 East Carolina University, University of Copenhagen, University of Pittsburgh, University of Washington
- 2010 Columbia University (PER Visitor), Florida State University, Southern Methodist University, University of Colorado
- 2009 Boston University, Sabanci University (Istanbul), University of California (Berkeley), University of Copenhagen
- 2008 Columbia University , University of Chicago (Graduate School of Business), University of Colorado, University of Kentucky
- 2007 University of Missouri
- 2006 MIT/Harvard, University of California (Berkeley), University of Copenhagen, University of Pennsylvania, University of Zurich
- 2005 University of California (Los Angeles)
- 2004 California Institute of Technology, European University Institute (Florence), University of Bonn
- 2003 Michigan State University, University of Michigan, University of Minnesota
- 2002 Cornell University, London Business School, Oxford University (Nuffield College), North Carolina State University
- 2001 Northwestern (Math Center), University of Texas (Austin)
- 2000 Federal Trade Commission, Indiana University (Kelly School of Business), University of Virginia
- 1999 Princeton, University of North Carolina, University of British Columbia, University of Chicago (Graduate School of Business), University of California (Berkeley), Stanford, Yale
- 1998 Columbia, University of California (San Diego), University of Iowa
- 1997 Arizona State University, Boston University, Johns Hopkins, MIT/Harvard, United States Air Force Academy, University of Maryland, Vanderbilt
- 1996 Ohio State, Rice, University of California (Santa Cruz), USC
- 1995 United States Department of Justice, (Anti-Trust Division), University of Chicago, University of Rochester (Simon School of Business), University of Washington, University of Wisconsin

## Teaching and Advising

### Courses

- Microeconomic Principles
- Intermediate Microeconomics
- Masters Microeconomics
- Masters Game Theory
- Doctoral Microeconomics
- Doctoral Industrial Organization

### Graduate Thesis Advisor

- 2014 Zhiyu (Felix) Feng, Ph.D.

2013 Sergiu Ungureanu, Ph.D.  
2009 Raphael Boleslavsky, Ph.D.  
2009 Liad Wagman, Ph.D.  
2008 Jeremy Burke, Ph.D.  
2007 Florin Dorobantu, Ph.D.  
2005 Oksana Loginova, Ph.D.  
2003 Wolfgang Koehler, Ph.D.  
2000 Keith Brown, Ph.D.  
2000 Nicholas Rupp, Ph.D.  
1999 Jose Contreras, Ph.D.  
1999 Sang-Yong (Tom) Lee, Ph.D.  
1998 Jingze Xi, Ph.D.

#### Graduate Thesis Committee

candidate Merve Akbas, Ph.D.  
Candidate Osman Kocas, Ph.D.  
candidate Aaron Kolb, Ph.D.  
candidate Zdravko Paskalev, Ph.D.  
2012 Alexander Groves, Ph.D.  
2011 Justin Valasek, Ph.D.  
2009 Silvana Krasteva, Ph.D.  
2008 Padmaja Ayyagari, Ph.D.  
2008 Denis Nekipelov, Ph.D.  
2006 Natalya Karinko, Ph.D.  
2006 Renzo Massari, Ph.D.  
2006 Martin Salm, Ph.D.  
2005 Jeremy Ascher, Ph.D.  
2005 Will (Jianguo) Xu, Ph.D.  
2003 Tom Ahn, Ph.D.  
2003 Christopher Laincz, Ph.D.  
2002 Christopher Cassidy, Ph.D.  
2000 Jennifer Hall, Ph.D.  
2000 Dong Li, Ph.D.  
1997 Wenjie Shi, Ph.D.  
1997 Gerald Sohan, Ph.D.  
1996 James J. Arias, Ph.D.  
1996 Gumsu Kim, Ph.D.  
1995 Ho-Chyuan Chen, Ph.D.  
1994 Hanne E. Meihuizen, Ph.D.  
1994 Chunto Tso, Ph.D.  
1992 Robert Maness, Ph.D.

#### Undergraduate Thesis Advisor

2014 Alexander Bloedel , B.S. (Best Senior Thesis Prize)  
2012 Ross Green, B.S. (Runner Up, Best Senior Thesis Prize)  
2012 Ben Jones, B.S.  
2012 Allison Stashko, B.S.  
2006 Joel Wiles, B.S. (Best Senior Thesis Prize)  
2004 Brett Green, B.S. (Best Senior Thesis Prize)  
2003 Kal Vepuri, B.S.

maintainer-email. webmaster@econ.duke.edu. maintainer-phone. (919) 660-1800. description. collects working papers from Dukeecon.Â no relationship research usage personal opinion research material components proposals and assistance relationship between researchs to provider of collection from papers to their authors from creators to their collections from organization to staff people from people to organizations from authors to their papers to out-of-date versions from papers to cited materials to relative materials to organization. To filter out some types of linkages click on its name in tables at the left. Press Ctrl and click for multi-selection or unselect. Department of Economics Duke University 213 Social Sciences Building Box 90097 Durham, NC 27708-0097. Phone: (919) 660-1800 Fax: (919) 684-8974 Web page: <http://econ.duke.edu/>. Serial Information. Editor: Series handle: RePEc:duk:dukeec.Â 03-02 Price Experimentation with Strategic Buyers by Loginova, Oksana & Taylor, Curtis. 03-01 An Efficiency Enhancing Minimum Wage by Gokcekus, Omer & Tower, Edward. 2002. Department of Economics. Duke University. Box 90097. Durham, NC 27708-0097. Work: (919) 699-7053. E-MAIL scu2@duke.edu.Â Curtis Taylor, Professor of Economics, Duke University. Box 90097, Durham, NC 27708-0097. Phone: (919) 660-1827. Email: crtaylor@econ.duke.edu. Huseyin Yildirim, Associate Professor of Economics, Duke University. Box 90097, Durham NC 27708-0097. Phone: (919) 660-1805. Email: yildirh@econ.duke.edu. Tom Nechyba, Professor of Economics and Public Policy, Duke University. Box 90097, Durham NC 27708-0097. Phone: (919) 660-1826. Email: nechyba@duke.edu. Philipp Sadowski, Assistant Professor of Economics, Duke University. Box 90097, Durham NC 27708-0097.